

We are seeking Outside Sales Representatives - in all major U.S. metropolitan areas - who are passionate about making health care more accessible. Whether you are an established Health Care Sales Professional or just starting out, this is a great opportunity for you to help your community get healthier. Our goal is to help the estimated 100 million people in America who struggle to pay for their prescriptions. Your efforts will also contribute towards helping our nonprofit partners achieve their missions to help those in need - with a special focus on children and animals.

We are looking for people (on a full-time or part-time basis) who are truly motivated by the desire to make a difference in today's world, while attaining financial rewards for doing so. Our ideal candidates are dedicated and cause-driven people willing to distribute our savings cards to Health Care Providers in an initiative to help people afford the medications they really need.

Responsibilities:

- Develop and maintain relationships with Medical Office Staff, Physicians, and Specialty Practices - serving as an Account Manager. (We will provide you with leads.)
- Educate Health Care Providers about benefits of making our savings cards available within their practice
- Distribute cards by winning over Gatekeepers and Front Office Staff with unique value proposition
- Manage multiple accounts simultaneously
- Complete the above in accordance with all federal, state, and local laws

Qualifications:

- Exceptional interpersonal skills, communication skills, and ability to build strong relationships
- Excellent time-management skills - including the ability to work autonomously and manage your own schedule
- Should be comfortable speaking to people about the benefits of our program (e.g., improving patient outcomes, supporting charities, etc.)
- The successful incumbent will need to be motivated, personable, and outgoing
- Reliable transportation required
- Must be tech-savvy
- Basic knowledge of Microsoft Excel and Word
- Must have either an Android or iPhone smartphone

Preferred Additional Skills or Experience

- One or more years of Outside Sales experience
- History of meeting or exceeding sales quotas or performance goals
- Experience in the Health Care or Pharmaceutical industries
- Willingness to work a minimum of 20 hours per week

Training and Compensation:

- Comprehensive onboarding and ongoing paid sales training offered
- Successful Reps can expect to earn between \$15 - \$25 per hour plus up to double that amount in additional commissions
- Milestone incentives and bonus programs
- Uncapped earnings potential

For further consideration, please forward your resume to salescareers@acquirehealth.com